



SMSF ADVISERS NETWORK PTY LTD

ABN 64 155 907 681 AFSL No. 430062
29-33 Palmerston Crescent, South Melbourne Vic 3205
Ph: 1800 906 456 / 03 8548 8300
Website: www.smsf advisersnetwork.com.au

FINANCIAL SERVICES GUIDE ADVISER PROFILE & FEE SCHEDULE

v.PAR194 - 2.0

FSG Part 2 of 2

Who Are We?

Business Name: Element SMSF & Advisory Pty Ltd
Address: G5 Seabank Building, 12-14 Marine Parade
Southport, QLD 4215
Postal Address: PO Box 10422
Southport BC, QLD 4215
Phone Number: (07) 5551 0143
Website: www.elementbusiness.com
Email: tallery@elementbusiness.com

ELEMENT SMSF & ADVISORY PTY LTD (ABN 76 612 044 185) is a Corporate Authorised Representative No. (124 5324) of the SMSF Advisers Network Pty Ltd.

Element SMSF & Advisory Pty Ltd provides a range of accounting and tax services including specialist advice regarding your SMSF requirements. With tailored tax advice, cash flow forecasting, and other tools, Element SMSF & Advisory Pty Ltd is well placed to help you make an informed decision.

Please be aware that Element Business & Accounting Solutions Pty Ltd is a business that may be associated with the provision of our advice to you. As a result of this association, the below listed Authorised Representatives may benefit from the payment of fees to Element Business & Accounting Solutions Pty Ltd in addition to the fees charged for advice provided under SMSF Advisers Network Pty Ltd. Confirmation and details of the fees involved where this arrangement is applicable, is included in your Statement of Advice.

Details of Authorised Representatives of the SMSF Advisers Network Pty Ltd who can provide you with financial advice within our office are as follows:

Theresa Allery CA MappTax FTI

Director

Authorised Representative No:001245325

Email:tallery@elementbusiness.com

Theresa is a chartered accountant, holds a Masters of Applied Tax with UNSW and is a registered tax agent. She has been providing accounting and taxation services to her clients for over 17 years, ranging from family and corporate business, high net wealth families and structuring for business growth and succession/retirement planning. Theresa has since completed a Diploma of Financial Planning and is able to provide personal advice to clients relating to their Self-Managed Superannuation in an ever-changing regulatory world.

Theresa Allery is remunerated by means of salary.

Leschen Smaller FCPA

Director

Authorised Representative No:001258402

Email:lsmaller@elementbusiness.com

Leschen provides tailored financial solutions to her variety of clients from diverse industries including transport, hospitality, retail, health, professional services and property development. Leschen utilises her extensive national and international network to deliver positive financial outcomes to her clients. Graduating from Bond University with a Major in Finance & Accounting, Leschen has enhanced her extensive skills both locally and internationally with KPMG, Deloitte Touch Tohmatsu (PNG) and WHK (Crowe Howarth).

During her tenure at the largest independent accounting firm on the Gold Coast (WMS Chartered Accountants), Leschen achieved the accolade of becoming the first female Partner of the firm. As an ex-Big 4, Leschen now provides her clients with a more proactive and personalised service, helping her clients to facilitate growth and financial management. Leschen consults with and advises high net worth individuals and SME's in order to achieve tax effective outcomes and has a particular interest in innovation, assisting clients with applications to access the R&D (Research & Development) Tax Incentive. Leschen sits on a number of boards, including not for profit entities, providing financial guidance and business expertise. Leschen's board experience is complimented by her community involvement, which extends to assisting businesses through the Government run program called Mentoring for Growth.

Leschen Smaller is remunerated by means of salary.

Your Adviser, as detailed above can provide strategic advice in the following areas:

- Basic Deposit Products; and
- Superannuation (including Self-Managed Superannuation Funds).

How we charge

Fees are charged according to the work undertaken by your adviser and may be charged on an hourly basis or as a flat fee, or as a combination of both. A fee may be charged for the initial work in developing and implementing a strategy, as well as for ongoing monitoring and reviews.

Hourly Rates

A typical rate for fee for service arrangements is between \$300.00 and \$350.00 per hour plus GST.

Advice Preparation Fee

This is a once off fee charged for the preparation of the advice provided. Professional Advice Fees depend upon the type of advice required and can typically range from \$300.00 to \$5,000.00 plus GST. The cost will be determined by the advice requirements. This fee is applicable even if you decide not to proceed with the advice provided

Implementation Fees

To implement our advice, we may charge a fee. This fee is typically between \$300.00 to \$5,000.00 plus GST depending on the advice strategies and time involved.

Ongoing Advice Fees

We offer an ongoing review service to ensure you are on track to achieving your goals and objectives as well as addressing any issues that may arise. The cost of this service will vary depending on your level of service required or selected. This fee can range between \$300.00 and \$5,000.00 plus GST per annum

Details of all fees will be clearly outlined in the Statement of Advice.

All fees are paid directly to SMSF Advisers Network who then pays the income to the Authorised Representative on a bi-monthly basis.

Referral Fees

SMSF Advisers Network Pty Ltd and its Authorised Representatives may work closely with many professional people and organisations such as solicitors to assist in providing you with advice.

Where we receive referrals from these sources, there may be a referral fee paid or received. Referral fees are not a separate charge to you. Referral fees will be disclosed to you at the time of referral and/or will be detailed in your Statement of Advice

We currently do not have any referrals in place.